



SALES

Job Description:

Atlantic Building Products is a leader in the building materials industry in the Hudson Valley. We specialize in the sale of windows, doors, decking, kitchen & bath design. Our product line includes Andersen, Pella, Simonton, Mi, SilverLine, Thermatru, Masonite, Azek and Trex. If you are looking for a growing company surrounded by a strong support group, Atlantic Building Products is the team for you. Our sales force helps create an exceptional customer focused culture. Each salesperson is responsible for reaching realistic goals in alignment with company goals and demonstrating accuracy and thoroughness, continually striving to increase revenue and profitability.

What we expect from you:

- Ability to build a trusting relationship between our customers and Atlantic Building Products, ensuring each customer receives exceptional service by providing an open, friendly environment, which includes greeting and acknowledging every customer.
- Strong sales abilities with solid product knowledge
- Aggressive and outgoing personality
- Keep sales floor in neat order to represent all product available
- Foster an open and honest teamwork environment, working with new ideas and changes to help maximize business opportunities
- Valid driver's license, clean driving record, and own reliable vehicle
- Professional appearance and demeanor
- Superior time-management and organization skills

What you can expect from us:

- Complete Product and Sales Training
- Earning potential of \$30,000 to \$65,000 per year OTE with option for bonus
- A fun environment with an opportunity to grow within a small business

Ideal Candidates:

- No work experience required, willing to train recent college graduates or high school graduates
- Any candidate with millwork experience
- Sales Trainees or Established Salespersons

Apply: Please email resume to matt@atlanticbuildingproductshv.com